

# Why Choose Westfield

Insurance is about peace of mind, and that's what you get when you trust your protection to Westfield and your Westfield independent agent. As a trusted advisor, your agent will work with you to determine the right coverage for your business, home, auto or other valuables. And should the unforeseen happen, we'll be there when you need us the most.

## Expert advice on your coverage

Peace of mind is more than taking care of you when you have a claim — it's also knowing you have the right insurance coverage when you need it. A Westfield independent agent is really an advisor who will help you make the best decisions about what coverage you need. Westfield is represented exclusively by independent agents who are selected based on their professionalism and commitment to caring and personal service.

## Claims service you can count on

Every Westfield Insurance policy is backed by a commitment to prompt, fair and professional claims service. We promise to respond to claims quickly and compensate you for each covered loss. Our professionals receive some of the most extensive training in the industry so they are prepared to explain the claim process, answer questions and help you through your most difficult times.

## Stability you can trust

In business since 1848, Westfield has a long track record of superior service and protection for our customers. You need to know that your insurance company is financially stable and will be able to back up the promise on your policy. Westfield is committed to integrity in our financial practices and a solid investment philosophy that has earned us an "A" Excellent rating from A.M. Best, the organization that rates the financial strength of insurers.

## Partner with a company who cares

We're a company that cares about the communities in which we work and live. Westfield and our employees give back in ways that go beyond day-to-day business activities. We are committed to good corporate citizenship, contributing time and resources to many organizations whose values match our own, especially in efforts that focus on human services, home ownership and safety and education.



**WESTFIELD**  
**INSURANCE**

Sharing Knowledge. Building Trust.®

[www.westfieldinsurance.com](http://www.westfieldinsurance.com)



**WESTFIELD**  
**INSURANCE**

Sharing Knowledge. Building Trust.®



**Westfield AgriBusiness**

Helping you grow

# Founded by farmers for farmers ...

Westfield Insurance was founded in 1848 by a group of farmers wanting a better alternative for their insurance protection. Over the years, Westfield grew into a leading regional insurance company for personal lines, commercial lines and surety. **Our business may have grown, but true to our heritage, we are one of the largest writers of farmowner business in the nation.**

Through our rich farm history, Westfield continues to leverage our strength as a market writing both modern production farm exposures and commercial agribusinesses that support the farm operation, or are closely linked to a production farm.

### The Westfield Farm Advantage

- We understand farming and have a long heritage of support for the farming and agribusiness community.
- We believe in creating opportunities for education and learning through sponsorship of ag-related activities and organizations.
- Our employees are committed to providing value by combining products and services to help the customer manage their business exposures and the expense associated with these exposures.

# and serving the integrated agricultural industry

Our heritage rests in farming, but our future is so much more.... It includes commercial agribusiness –or those accounts that are one-step removed from the farm such as meat packing plants and dairy product manufacturing.

Positioned to write integrated operations, up and down the agricultural food chain, Westfield is aligned with independent agencies having experience and expertise in insuring agricultural related risks. Together, we serve modern agricultural operations by adding value and utilizing best management practices.

### The Westfield Agribusiness Advantage

Westfield is equipped to serve as a single carrier for property, general liability, commercial auto, workers' compensation and farmowner lines of insurance. We are, therefore, able to offer customized coverage to meet individual customer needs.

### Cultivating a safer environment

Our risk control specialists act as consultants, working with agribusiness owners and farmers to determine ways to help identify sources of loss and minimize loss costs.

### Close by and ready to serve

Our aggressive claims management puts Westfield adjusters in close proximity to our customers, so we are able to respond to and settle claims quickly and fairly. Chances are, Westfield has a claims service office near you.

# Our fields of choice

Westfield Insurance has the capacity to competitively write farmowners, auto, package and workers' compensation insurance for the classes of business known as modern agriculture. The classes outlined here serve as an overview of the types of agricultural markets Westfield serves, but should not be considered all encompassing.

### Farm Groups

- Animal Aquaculture (fish farms and hatcheries)
- Beef Cattle Ranching and Farming
- Cattle Feedlots (not eligible for workers' compensation coverage)
- Cotton Ginning
- Crop Harvesting (primarily by machine)
- Dairy Cattle and Milk Production
- Farm Labor Contractors and Crew Leaders (harvesting crews)
- Food Crops Grown Under Cover
- Hog and Pig Farming
- Horses and Other Equine Production
- Nursery and Floriculture Production
- Oilseed and Grain Farming
- Organic Farming/Community Supported Agriculture
- Poultry and Egg Production Farms
- Sheep and Goat Farming
- Vegetable and Melon Farming

Farm Management Services (operations engaged in providing management for the partial or complete operations of the farm establishment)

Postharvest Crop Activities (services on crops, subsequent to their harvest, to prepare them for market or further processing)

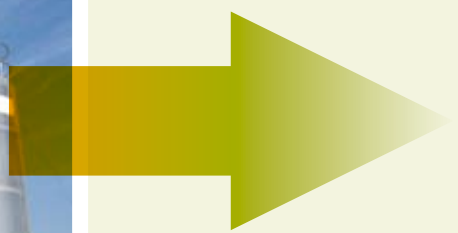
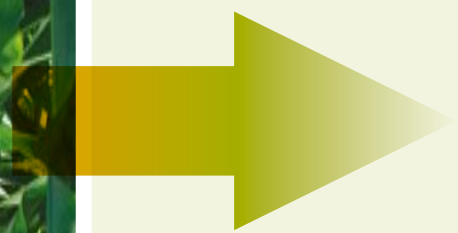
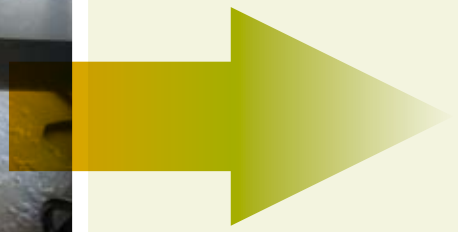
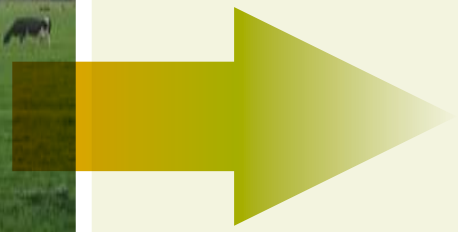
### Mills

- Animal Feed Manufacturing
- Feed Mills
- Flour Milling
- Grain

### Commercial Ag Groups

- Animal Slaughtering and Processing (poultry, egg, etc.)
- Beet Sugar Manufacturing
- Canneries (fish, seafood, fruits, vegetables)
- Confectionary Manufacturing and Wholesalers
- Dairy Product (except dried or canned) Merchant Wholesalers
- Dairy Product Manufacturing (milk, eggs, cheese, butter)
- Dried/Dehydrated Food Manufacturing
- Farm Supplies Merchant Wholesalers
- Fertilizer Dealers and Distributors with Custom Mixing
- Fish and Seafood Merchant Wholesalers
- Flower, Nursery Stock and Florists' Supplies Merchant Wholesalers
- Food Distributors and Processors
- Frozen Fruit Juices and Food
- Fruit and Vegetable Merchant Dealers
- Fruit and Tree Nut Farming (orchards, roasted nuts and peanut butter processing)
- Fruit and Vegetable Packing
- Meat Packing Plants
- Milk Haulers
- Nursery, Garden Center and Farm Supply Stores
- Seafood Processing and Packaging
- Seed Merchants
- Sod Farms
- Soybean Processing
- Support Activities for Animal Production (breeding services for animals – AI, etc., dairy herd improvement activities, livestock spraying, and sheep dipping and shearing)
- Veterinary Services (livestock services)
- Wineries

### Westfield AgriBusiness ... from beginning to end



**We provide an easy-to-use online agency automation platform for quoting and submitting farmowner business.**